

## Aim

The Trust's objective is to provide an above average level of income, income growth and long-term growth of capital through a policy of investing mainly in higher yielding UK FTSE 100 companies.

## Risks & Features

Investment trusts are quoted companies listed on the London Stock Exchange. Their share prices are determined by factors including demand, or lack of, which means that the shares may trade below (at a discount to) or above (at a premium to) the underlying net asset value.

Merchants seeks to enhance returns for its shareholders through gearing, in the form of long-term, fixed rate debentures. Gearing can boost the Trust's returns when investments perform well, though losses can be magnified when investments lose value. You should be aware that this Trust may be subject to sudden and large falls in value and you could suffer substantial capital loss.

## History

The Trust was incorporated in February 1889, making it the oldest of the investment trusts in the RCM stable. Initially it principally invested in the fixed interest securities of railway companies in the USA, Canada and South America, with the remainder held in Government securities and companies such as Castlemaine Brewery in Western Australia. The Trust now concentrates primarily upon major UK companies with an above average rate of dividend yield.

On 30th June 2006 a further 1,655,941 Ordinary shares were issued following the reconstruction and planned winding up of Allianz Dresdner Income Growth Investment Trust plc. The increase in assets was achieved at no cost to existing shareholders.

## Fund Manager's Review



Simon Gergel

November saw confirmation that the US and UK economies had entered recession. UK interest rates were cut by 1.5% in response to rapidly deteriorating economic news and increasing stress in credit markets. The UK stock market fell 1.7% in the month, with high volatility and a strong rally in the last week.

The Trust's portfolio outperformed the stock market: Not owning Rio Tinto was beneficial as the shares fell over 40% after BHP Billiton pulled their bid. We also benefitted from strong performances of telecoms stocks BT and Vodafone and from not owning Tesco which was weak. On the negative side, Man Group, Dairy Crest and Scottish & Southern Energy were all disappointing performers.

The outlook remains difficult and much of the portfolio is in large, well-financed companies with robust cash flows. However, the stock market is becoming increasingly polarised between the perceived safe stocks and those with greater risk. This is providing interesting investment opportunities for selective additions to the portfolio at attractive prices.

## Key Information

<b>Total Assets:</b>	£414.4m
<b>Gearing (net):</b>	35.3%
<b>No. of Shares (Ordinary 1p):</b>	102,813,464
<b>Share Price<sup>1</sup>:</b>	271.50p
<b>Net Asset Value<sup>2</sup>:</b>	303.91p (283.72p – debt at market value)
<b>Premium/-Discount to NAV<sup>2</sup>:</b>	-5.6% (1.1% – debt at market value)
<b>Dividend Yield<sup>2</sup>:</b>	8.07%
<b>No. of Holdings:</b>	46

All data source RCM (UK) Limited as at 28.11.08 unless otherwise stated.

<b>Launch Date:</b>	16 February 1889
<b>AIC Sector:</b>	UK Income Growth
<b>Benchmark:</b>	FTSE 100 Index
<b>Year end:</b>	31 January
<b>Reports &amp; Accounts:</b>	Final posted in April, Interim posted in September
<b>AGM:</b>	May
<b>Dividends:</b>	February, May, August, November
<b>Price Information:</b>	Financial Times, The Daily Telegraph, www.rcm.com/investmenttrusts
<b>Board of Directors:</b>	Hugh Stevenson (Chairman), Dick Barfield, Mike McKeon, Sir James Sassoon, Joe Scott Plummer, Henry Staunton
<b>Investment Manager:</b>	Simon Gergel, Director, UK Equity RCM A company of Allianz Global Investors
<b>Investor Services:</b>	020 7065 1407

<sup>1</sup>Source: Lipper as at 28.11.08, market close mid price.

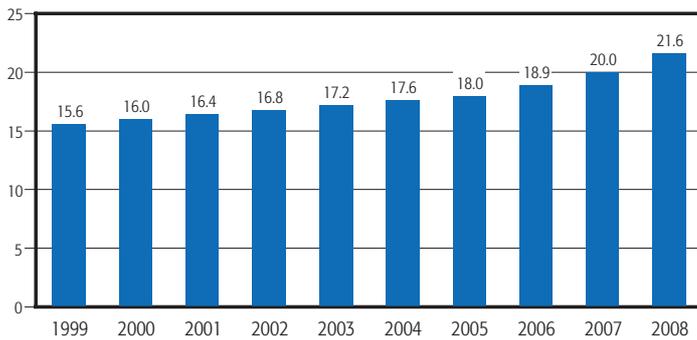
<sup>2</sup>Source: Datastream as at 28.11.08.

<sup>3</sup>A trust's net asset value (NAV) is calculated as available shareholders' funds divided by the number of shares in issue, with shareholders' funds taken to be the net value of all the company's assets after deducting liabilities. In line with current industry best practice NAVs are now shown that take into account the 'fair value' of debt. This means NAVs are calculated after allowing for the valuation of debt at fair value or current market price, rather than at final repayment value. NAVs with debt at market value provide a more realistic impact of the cost of debt, and thus a more realistic discount. It is the capital NAV that is shown, which excludes any income.

## Top Ten Holdings (%)

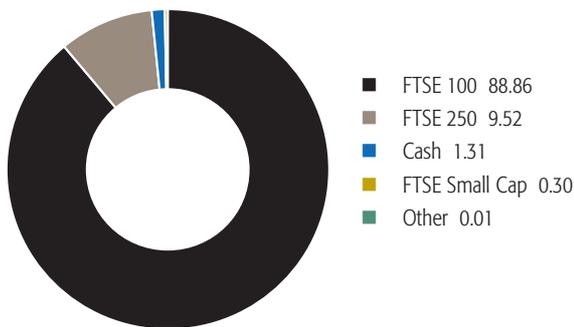
Name	%
Royal Dutch Shell	10.5
BP	8.6
Vodafone Group	8.6
GlaxoSmithKline	8.3
HSBC	5.0
BAE Systems	4.2
BT	3.6
Scottish & Southern Energy	3.3
AVIVA	3.1
British American Tobacco	3.1
<b>Total</b>	<b>43.8</b>

## Ten Year Net Divided Record (to year end 31 January)



Net dividend paid per share in pence

## Market Capitalisation Breakdown (%)



## How to Invest?

The Trust is a UK public limited company traded openly on the stock market. You can purchase shares through a stock broker.

**RIC:** MRCH    **SEDOL:** 0580007    **ISIN:** GB0005800072

Shares in the Trust can be held within an ISA and/or savings scheme and a number of providers offer this facility. A list of suppliers is available from the AIC at [www.theaic.co.uk](http://www.theaic.co.uk)

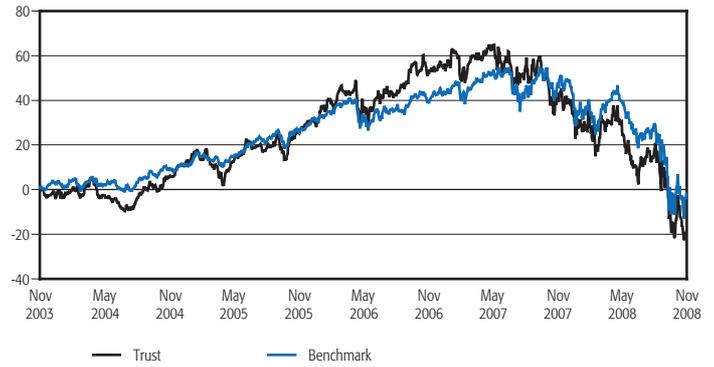
Please note: Our Investment Trust Savings Plan was closed and transferred to Alliance Trust Savings on 29 February 2008. Alliance Trust can be contacted on 01382 573 737 or [contact@alliancetrust.co.uk](mailto:contact@alliancetrust.co.uk)

All data source RCM (UK) Limited as at 28.11.08 unless otherwise stated.

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## Performance

### Five Year Trust Performance (%)



### Cumulative Performance (%)

	3 Months	6 Months	1 Year	3 Years	5 Years
Share Price	-30.74	-35.01	-42.96	-34.66	-18.28
Benchmark	-23.93	-29.16	-33.34	-20.93	-1.26

### Standardised Past Performance (%)

From	30.09.03	30.09.04	30.09.05	29.09.06	28.09.07
To	30.09.04	30.09.05	29.09.06	28.09.07	30.09.08
Share Price	6.81	24.83	17.97	2.09	-33.18

Source: Lipper, percentage growth, mid to mid, capital return, to 28.11.08

Benchmark: FTSE 100 Index

Standardised past performance figures comply with the Financial Services Authority's regulations to enable investors to compare different products from different providers.

Past performance is not a reliable indicator of future performance. You should not make any assumptions on the future on the basis of performance information. The value of an investment and the income from it can fall as well as rise as a result of market fluctuations and you may not get back the amount originally invested.

This investment trust charges 65% of its annual management fee to the capital account and 35% to revenue. This could lead to a higher level of income but capital growth will be constrained as a result. Your capital could also decrease if income paid out of capital exceeds the growth rate of the trust.

## RCM Advantage

RCM and its predecessors have been managing investment trusts since 1889, providing investors with access to investment markets around the world through professionally managed portfolios. Each trust benefits from the expertise of the RCM fund managers yet, as a company listed on the London Stock Exchange, it is independent and is overseen by its own Board of Directors.

RCM is the global equity specialist within Allianz Global Investors. With offices strategically located in the US, Europe and Asia, RCM uses its global research platform to search out investment opportunities.