## The Merchants Trust PLC

As focused on dividends as you are



#### **Aim**

The Trust's objective is to provide an above average level of income, income growth and long-term growth of capital through a policy of investing mainly in higher yielding large UK companies.

#### **History**

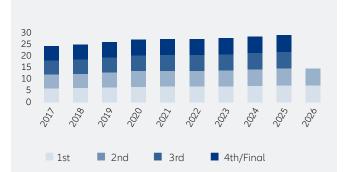
The Merchants Trust PLC was incorporated in February 1889, making it the oldest of the investment trusts in the Allianz Global Investors stable. Initially it invested in the fixed interest securities of railway companies in the USA, Canada and South America, but now concentrates primarily on major UK companies with an above average rate of dividend yield.

#### **Trust Benefits**

Merchants has for many years focused on a simple proposition to deliver a high and rising income together with capital growth for its shareholders. Simon Gergel has been managing the trust for over 15 years, investing in a diversified portfolio of large, well-established and well-known UK companies. Although past performance is no guide to the future, Merchants has paid increasingly higher dividends to its shareholders year on year for the last 43 years.

#### **Ten Year Dividend History†**

Dividend Record in Pence per Share To Year End 31 January



#### Last Four Dividend Payments per Share

Record Date	Pay Date	Dividend	Туре
10.10.2025	20.11.2025	7.30p	2nd Interim
11.07.2025	22.08.2025	7.30p	1st Interim
22.04.2025	29.05.2025	7.30p	Final
07.02.2025	19.03.2025	7.30p	3rd Interim

Past performance is not a reliable indicator of future results. †Chart for indicative purposes only. Details of past dividends can be found on the website: https://www.merchantstrust.co.uk/en-gb/performance-and-updates/dividends

#### **Key Information**

Company Secretary

Launch Date 16 February 1889
AIC Sector UK Equity Income
Benchmark FTSE All-Share
Annual Management Fee 0 35%

Annual Management Fee 0.35%
Performance Fee No
Ongoing Charge¹ 0.52%
Year End 31 January

Annual Report Annual published in April, Half-yearly published in

September

AGM May NAV Frequency Daily

**Dividends** March, May, August,

November

Price Information Financial Times, The Daily Telegraph, www.

nerchantstrust.co.uk
Nira Mistry | Kirsten Salt
Simon Gergel, CIO, UK Equities

Investment ManagerSimon Gergel, CIO,CodesRIC:MRCH.LSEDOL:0580007

1. The Ongoing Charge does not represent an additional cost that shareholders of the Company must pay. The Company's share price already reflects the market's assessment of its value taking into consideration publicly disclosed information, including operating expenses and other costs which are disclosed in the Accounts. The investment platform or stockbroker used, or the company/person selling you or advising you about this product may charge you other costs. If so, they will provide you with the relevant information about these costs. Source: AIC, as at the Trust's Financial Year End (31.01.2025). Ongoing Charges (previously Total Expense Ratios) are published annually to show operational expenses, which include the annual management fee, incurred in the running of the company but excluding financing costs.

This is a marketing communication. Please refer to the Key Information Document (KID) before making any final investment decisions.











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Total Assets £998.7m Shares in Issue 148,334,159 (Ordinary 25p) Market Cap £808.4m

Share Price 545.0p

NAV per Share **593.2**p

Premium/-Discount

Dividend Yield
5.2%

Gearing **14.1%** 

#### **Fund Manager's Review**

The US Federal Reserve cut interest rates in September, for the first time since Donald Trump became president, citing weaker growth and slightly higher unemployment. However long bond yields were broadly unchanged in the month, both in the USA and the UK. Equity markets made solid gains, continuing a strong rally since the lows in April. The UK stock market was up nearly 2%, with the US S&P index up over 3%.

The strongest sectors in the UK included mining, on the back of strong copper and gold prices, aerospace & defence, housebuilding and banks. The weakest sectors included several defensive industries, such as beverages, food producers and tobacco.

Portfolio performance was slightly behind the index return. The Net Asset Value (NAV) total return was 1.38% compared to 1.86% from the benchmark, FTSE All-Share index. The copper miner Atalaya continued to rally after publishing results in August, supported by a strong commodity market, whilst the ingredients company Tate & Lyle, underperformed in a weak environment for that industry. The other main impacts on relative performance came from stocks that were not in the portfolio. AstraZeneca and Diageo were weak and held back the index return, but this was offset by strong moves at HSBC and Rolls Royce, which supported the index.

We sold the investment in Aena, the owner of most Spanish airports and several others, including 50% of Luton. Aena has benefitted from a tourism recovery in Spain and its favourable regulatory structure. The shares have been strong performers since our purchase and have also paid a high dividend yield. This has taken the shares closer to fair value. Aena has recently announced a major increase in capital spending to fund long term growth at several of its airports. Whilst these investments are positive for the long term, they will reduce cash flow in the medium term. We have decided to reallocate this money into opportunities where we see greater upside. The largest of these, was building up the position in MONY (MoneySuperMarket) that we initiated in August.



These inefficiencies can be exploited by owning a diversified collection of strong businesses, trading well below our assessment of their fair value and paying a high dividend stream



#### Simon Gergel, Portfolio Manager

The Merchants Trust PLC is managed by Simon Gergel who is Chief Investment Officer, UK Equities at AllianzGI and has 32 years investment experience. Simon joined AllianzGI in April 2006 from HSBC Halbis Partners where he managed over £900m in high income funds as well as core institutional and life UK equity portfolios. Prior to joining HSBC, Simon worked for 14 years at Phillips & Drew Fund Management / UBS Asset Management.

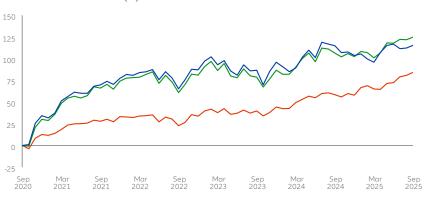
As we explained in the Merchants interim report, we are finding considerable inefficiencies and anomalies in the UK stock market. One example of this is that the yield on medium sized companies is significantly higher than the yield on large companies for the first time in over 20 years. These inefficiencies can be exploited by owning a diversified collection of strong businesses, trading well below our assessment of their fair value and paying a high dividend stream. We believe that the portfolio is well positioned to deliver strong capital returns and income to meet Merchants' objectives.

#### Simon Gergel 14 October 2025

This is no recommendation or solicitation to buy or sell any particular security. Any security mentioned above will not necessarily be comprised in the portfolio by the time this document is disclosed or at any other subsequent date.

#### **Performance Track Record**

#### Five Year Performance (%)



#### **Risk & Features**

Investment trusts are quoted companies listed on the London Stock Exchange. Their share prices are determined by factors including the balance of supply and demand in the market.

Merchants seeks to enhance returns for its shareholders through gearing which can boost the Trust's returns when investments perform well, though losses can be magnified when investments lose value. You should be aware that this Trust may be subject to sudden and large falls in value and you could suffer substantial capital loss.

Derivatives may be used to manage the Trust efficiently.

# Share Price NAV (debt at fair value)Benchmark: FTSE All-Share Index

#### Cumulative Returns (%)

	3M	6M	1Y	3Y	5Y
Share Price	-0.7	9.9	0.2	30.3	115.3
NAV (debt at fair value)	3.2	11.9	8.9	39.7	124.8
Benchmark	6.9	11.6	16.2	50.0	84.1

#### Discrete 12 Month Returns to 30 September (%)

	2025	2024	2023	2022	2021
Share Price	0.2	15.2	13.0	-2.7	69.8
NAV (debt at fair value)	8.9	15.6	11.0	-3.1	66.1
Benchmark	16.2	13.4	13.8	-4.0	27.9

Source: LSEG Datastream, percentage growth, total return (refer to the Alternative Performance Measures section of the Annual Report for full details of performance measures) to 30.09.25. Copyright 2025 © Datastream, a London Stock Exchange Group company. All rights reserved. DataStream shall not be liable for any errors or delays in the content, or for any actions taken in reliance thereon.

Past performance does not predict future returns. Investing involves risk. The value of an investment and the income from it may fall as well as rise and investors might not get back the full amount invested. This investment trust charges 65% of its annual management fee to the capital account and 35% to revenue. This could lead to a higher level of income but capital growth will be constrained as a result.

#### Portfolio Breakdown Top Ten Holdings (%) GSK 5.2 Sector Breakdown (%) Lloyds Banking Group 5.0 Financials 21.9 British American Tobacco 3.6 Consumer Discretionary 15.4 Shell 35 Industrials 15.0 Rio Tinto 3.3 ВР Consumer Staples 11.2 3.0 99 Energy 2.9 Barclays Real Estate 7.7 DCC 28 Utilities 5.3 Scottish & Southern Energy 2.7 Health Care 52 National Grid 2.5 Materials 5.1 Information Technology 1.2 Total number of holdings\*\* 53 2.1 Cash \*\*Excludes derivatives Geographic Breakdown\* (%) Market Cap Breakdown (%) FTSE 100 53.8 34 FTSE 250 36.1 Europe ex UK FTSE AIM 0.5 Small Cap 43 Other 3.3 2.1 Cash

This is for guidance only and not indicative of future allocation. Totals may not sum to 100.0% due to rounding. This is no recommendation or solicitation to buy or sell any particular security.

<sup>\*</sup>Excludes Cash

#### **Board of Directors**

Colin Clark (Chairman)

Mal Patel (Chairman of the Audit Committee)

Lisa Edgar

Neil Galloway (appointed 1 July 2025)

Karen McKellar (Senior Independent Director)

#### Glossary

**Share Price** is the price of a single ordinary share, as determined by the stock market. The share price above is the mid-market price at market close.

**Net Asset Value (NAV) per Share** is calculated as available shareholders' funds divided by the number of shares in issue, with shareholders' funds taken to be the net value of all the company's assets after deducting liabilities.

The month-end NAV figure above is based on the fair/market value cum income of the company's long-term debt and preference shares (known as debt at market value). This allows for the valuation of long-term debt and preference shares at fair value or current market price, rather than at final repayment value (known as debt at par).

**Premium/Discount.** Since investment company shares are traded on a stock market, the share price that you get may be higher or lower than the NAV. The difference is known as a premium or discount.

**Dividend Yield** is calculated using the latest full year dividend divided by the current share price.

**Gearing** is a measure of a company's financial leverage and shows the extent to which its operations are funded by lenders versus shareholders.

### How to invest

You can buy shares in the Trust through:

- A third party provider see 'How to Invest' on our website, where you will find links to a range of these platforms, many of which allow you to hold the shares within an ISA, Junior ISA, SIPP and/or savings scheme.
- · A stockbroker.
- A financial adviser.

### Contact us

If you have any queries regarding our investment trusts our Investor Services team can be contacted on:

0800 389 4696

www.merchantstrust.co.uk

E-mail: investment-trusts@allianzgi.com

You will find much more information about The Merchants Trust on our website.

Please note that we can only offer information and are unable to provide investment advice. You should contact your financial adviser before making any investment decision.



Past performance does not predict future returns. Investing involves risk. The value of an investment and the income from it may fall as well as rise and investors may not get back the full amount invested. The statements contained herein may include statements of future expectations and other forward-looking statements that are based on management's current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. We assume no obligation to update any forward-looking statement. The views and opinions expressed herein, which are subject to change without notice, are those of the issuer and/ or its affiliated companies at the time of publication. The data used is derived from various sources, and assumed to be correct and reliable, but it has not been independently verified; its accuracy or completeness is not guaranteed and no liability is assumed for any direct or consequential losses arising from its use, unless caused by gross negligence or wilful misconduct. The conditions of any underlying offer or contract that may have been or will be made or concluded shall prevail. For further information contact the issuer at the address indicated below.

#### All data source LSEG Datastream and Allianz Global Investors as at 30.09.25 unless otherwise stated.

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